

The background features abstract, overlapping golden geometric shapes, including circles and lines, creating a sense of depth and complexity. The colors range from light yellow to deep gold, with some areas appearing more translucent than others.

Intrinsic Coach[®]

Intrinsic Coach[®] Development Series
Organizational Communication
and Coaching

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Leaders of the past knew how to tell. Leaders of the future will know how to elicit best thinking and make sure everyone in their organization can do the same.

Intrinsic Coaching® increases leader and employee effectiveness by providing a simpler and more productive approach to maximizing people's contributions toward outcomes. By integrating Intrinsic Coaching®, you'll elicit best thinking toward accomplishing goals, build on strengths, and have productive conversations that take less time, even in difficult situations.

The Intrinsic Coaching® methodology maximizes resources and increases strategies toward outcomes by increasing capacity to think better about choices. Recognized as a breakthrough coaching methodology, Intrinsic Coaching® builds one step at a time with each step informing the next by way of a simple yet profound formula that creates a hierarchy for thinking better for better results.

What does the Intrinsic Coaching® methodology offer Leaders?

- Increased leadership capability. Increasing people's capacity to think better about choices enables better results for, with, and through people.
- Increased intellectual resources. Increased intrinsic thinking and strategizing enables utilizing and building on immediately available resources previously untapped.
- Freedom from the "try harder" approach. Eliciting best thinking, especially increasing intrinsic thinking, supports employees to get things done in a more productive and straight forward manner.
- A culture that readily responds to organizational change. You will shift from a problem focused approach to a goal focused approach to generate continuous learning and new solutions.
- The outcomes of tough conversations will no longer be dependent only on you. Intrinsic Coaching® inherently brings productive and non-productive thinking and communication strategies to the surface to enable thinking better, together, to accomplish outcomes.
- Less emphasis is spent on telling; more emphasis is placed on eliciting new thinking toward outcomes. As a result, your conversations will produce better results, in a shorter amount of time.
- You'll have a healthier and more productive workforce. By increasing people's capacity to think better about choices, you'll generate a continuing ROI.

What does the Intrinsic Coaching® methodology offer my organization?

- Senior leaders, managers, and supervisors trained in the Intrinsic Coaching® methodology will have a way of developing people that increases productivity and workplace health and well being.
- You'll have an approach to getting things done that can be easily articulated, understood, and utilized during the course of everyday workplace interactions.

Intrinsic Coaching® respects processes, expects results, and takes only the time that is necessary.

The Intrinsic Coach® Development Series for Organizational Communication and Coaching is highly interactive, application focused, and delivered via teleconference, two consecutive hours a week, once a week, for 12 weeks. During the sessions, participants work with peers to both learn and receive coaching while focusing on important goals.

Sign up for yourself or schedule a private Series just for people in your organization. Contact Totally Coached, Inc. at (480) 515-5220 or totallycoached@totallycoached.com or visit www.totallycoached.com to learn more.

“After Totally Coached®, it's impossible to be satisfied with the mundane.”

– Janelle Smith, Leadership Program Manager & Executive Coach, Intel, Ocotillo, AZ